



An Introduction to Morgan Clarke



A more focused approach

Introduction to Morgan Clarke Consulting

About Morgan Clarke

Morgan Clarke is dedicated to enabling clients to deliver business performance improvement through the development of their people.

We spend time understanding your business and the market in which you operate so we can align our work to your business goals. We have built our reputation on an ability to get to the heart of the matter and provide solutions that work.

Our consultants, facilitators, trainers and coaches know how to inspire changes in behaviour that lead to sustainable business results.

Current clients include:

American Express, Aviva Insurance, Cancer Research, Direct Line, HSBC, Kerry Food Group, Kleinwort Benson, Lloyds TSB, Morley Fund Managers, National Grid, Nestlé and W.S Atkins.

"Morgan Clarke brings a track record of success in helping organisations to solve business problems. They develop strong relationships with their clients and focus on understanding the problem and implementing solutions that work".

**Peter Walmsley, Head of Corporate HR
HR Access Solutions**

The services we offer include:

- **consulting** – strategy development, customer surveys, market intelligence, performance management and organisational design and development
- **leadership development** – bespoke blended learning programmes for CEOs, directors, business unit, functional, senior, middle and first time managers and high potential employees; 360° and psychometric services
- **management training** – core management and leadership skills, personal effectiveness, B2B sales and account management; client support services, event management and training administration
- **coaching** – for **development** to prepare or support individuals for bigger roles; for **performance improvement** to increase personal and professional effectiveness and contribution; **skills coaching** to close gaps in knowledge, skills and behaviour; **specialist coaching** to resolve underlying blocks to performance or promotion.

Choosing Morgan Clarke

You should choose to work with us because we are:

- **flexible** – we ask the right questions, are consultative and build a clear understanding of your business and the context of each assignment
- **experienced** – our consultants, facilitators, trainers and coaches are high calibre, experienced practitioners in their field of expertise
- **independent** – we are not tied to any proprietary product or supplier and offer 'best advice' with integrity and through appropriate challenge
- **commercial** – all of our people are experienced business people. We look to add value throughout your business and deliver real bottom-line performance improvements.

To learn more about Morgan Clarke and how we can help you develop your people and grow your business, please contact us:

tel: 01306 621600

www.morgan-clarke.co.uk

email: clive.watkins@morgan-clarke.co.uk

"The success of the relationship between Morgan Clarke and ourselves is based on the clear results that have been delivered and the quality of the dialogue and bespoke work".

Derrick Farthing, Director, Powergen (E.ON)